



The Interview is a Two-Way Street: Questions You May Want to Ask

Job seekers often forget that an interview is for you and the employer to learn more about each other. Before an interview, think about what questions you may ask the interviewer. Do your research and ask a question to reflect your interest and that you did your homework.



Would you describe the ideal candidate for this particular position?

This question gives you some more detail as to what the employer is looking for and you are then able to tailor your answers to demonstrate how well you meet their criteria.

Is this position a new position, or would I replace someone?

Here is another good question to help you learn about the job duties, the job itself, and how the job fits into an organization.

Would you describe your management style?

This question may surprise the interviewer, but should help in evaluating the positives and negatives of an organization. Again, knowing more about the organization, you are also able to point out your qualifications more specifically.

What is the career path for this position?

The potential for advancement in the organization can be determined with this question. You may also learn what paths others took who held the position.

Could you give me a general salary range for this type of position?

It is best if the employer is the first to mention a specific salary, but this question opens the door to discuss salary. This is a good question to ask towards the end of the interview if salary has not been discussed previously.

Is there any additional information that I may provide?

This question is polite. It also shows you want to provide the interviewer with any information they may need to clarify your responses, etc.

I've enjoyed meeting you and our conversation. Do you think we will have another meeting soon?

This shows your interest in the job and will likely give you a feel for your standing. It may also let you know if the employer is conducting second interviews. If they indicate they would like to meet with you again, you know they are seriously considering you for the job.



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